



165 Capitol Avenue  
Hartford, CT 06106-1658

March 26, 2014

John R. Cannon  
Global Account Manager  
IBM Corporation  
One Financial Plaza  
Hartford, CT 06103

Re: Master Agreement A-99-031

Dear Mr. Cannon,

I have received your request to update the Product Schedule associated with the above noted Department of Administrative Services Master Agreement. **This change adds IBM Business Continuity and Resiliency Services (BCRS) for the Department of Revenue Services per the attached quotation.**

Given the Terms and Conditions of this agreement, the request to update the Product Schedule is approved. A copy of your Product Schedule update request is attached to this letter. Please consider the services a part of the associated Master Agreement and file this approval with the appropriate agreement for future reference.

Thank you for your interest in doing business with the State of Connecticut.

Very Truly Yours,

Jean Del Greco  
Contract Specialist  
DAS Procurement Services

cc: Master Agreement File A-99-031



173 Mill Road  
North Hampton, NH 03862

March 26, 2014

Ms. Jean Del Greco  
Contract Specialist  
Department of Administrative Services  
165 Capitol Avenue 5th Floor South  
Hartford CT 06106-1658

Dear Ms. Del Greco,

IBM Business Continuity and Resiliency Services (BCRS) are pleased to present the following solution pricing updates to the Product Schedule to the Master Agreement 99ITZ0031 for the quotes below:

IBM will provide a Disaster Recovery site for critical Department of Revenue Services systems for the period 04/01/14 – 06/30/15 @ \$ 9,151 per month. (2014 PO funding 3 months @ 9,151)

Windows Platform @ \$ 2,536  
Sun Platform @ \$ 2,330  
Storage @ \$ 4,285

State Organization	Ref ID	Contract#	Platform Type	Monthly Fee
Department of Revenue Services	8019.0.1.1.	CTTXZQ	Sun	\$2,330
Department of Revenue Services	8041.0.1.1.	CFTTY1Q	Windows	\$2,536
Department of Revenue Services	8042.0.1.1.	CFTTY2Q	Storage & Tape	\$4,285

IBM has earned the trust and confidence of thousands of clients around the world. We are your authorized IBM representatives on all issues for this response to your Request for Proposal. This response is valid for a period of 90 days following submission.

Yours sincerely,  
John R. Cannon

IBM Business Continuity and Resiliency Services  
1-603-964-5016  
jrcannon@us.ibm.com